



CONEXON OVERVIEW

Partnership for Fiber Broadband Success



Conexon at a Glance

275

Electric Cooperative
Feasibility Study Clients

More than
\$2 Billion

In Federal, State, and Local
Funding Secured

200,000+

Miles of Fiber Designed

50,000+

Total Fiber Miles Built Yearly

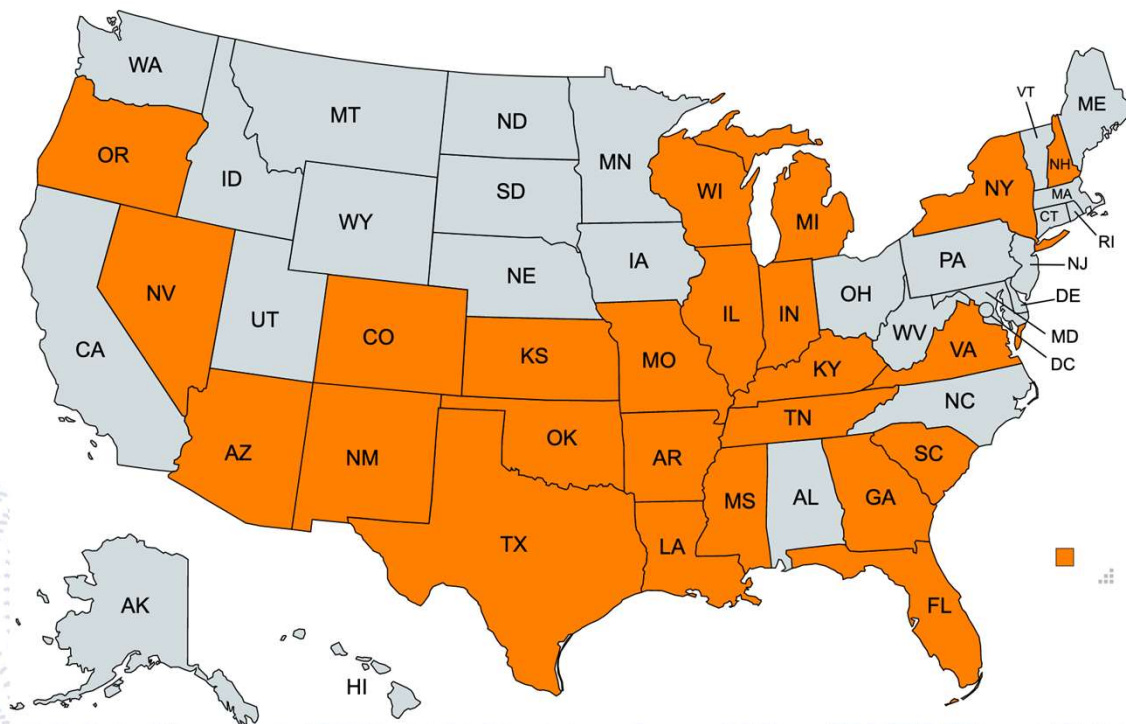
500,000

Rural Americans
Connected to World-Class
Fiber Broadband

~700

Employees Making
It All Happen

3 Million Rural Americans Reached!





What Sets Conexon Apart

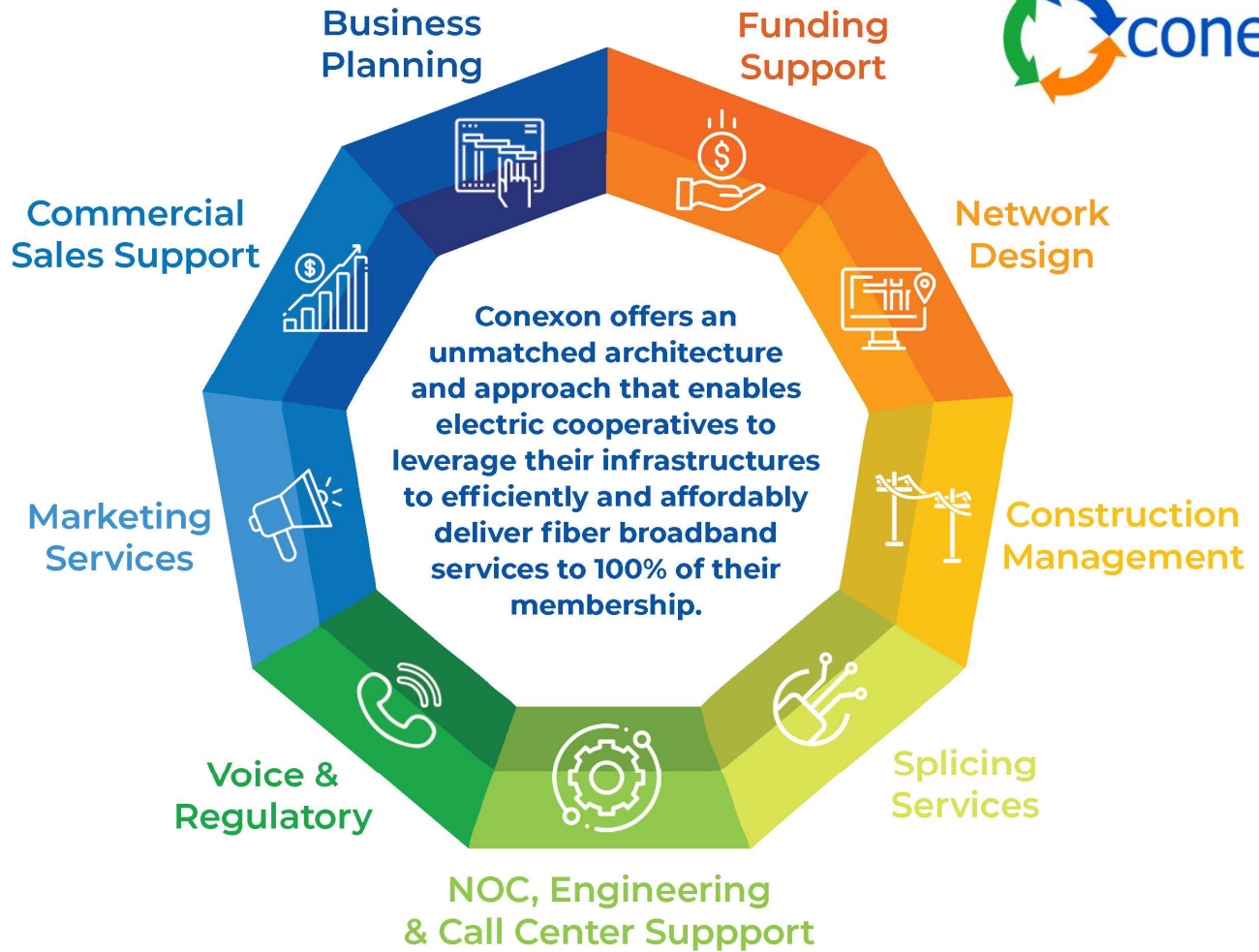
- **We know co-ops**
 - Decades of work with electric cooperative clients
 - Understand co-op mission, mindset, models, and membership
- **We know broadband**
 - Over 20 years of experience operating co-op broadband networks
 - *Conexon Founding Partner Randy Klindt*: Former GM at OzarksGO and Co-Mo Connect
 - Conducted more than 200 electric cooperative feasibility studies
- **We know funding**
 - Awarded over \$1.1 billion in RDOF Phase 1 auction; ~\$2.0 billion overall
 - More than 25 years influencing the telecom legislative landscape
 - *Conexon Partner Jonathan Chambers*: Former Chief of Office of Strategic Planning at FCC



Some of Our Clients

Conexon Services

Proven end-to-end
blueprint of success



Fiber Broadband Speed



What Kind of Speed Do You Need?

Upload	25 Mbps	Basic 100 Mbps	Premier 1 Gigabit	Ultimate 2 Gigabit
40 MB Presentation	13.4 sec	3.4 sec	0.3 sec	0.2 sec
100 Photos	2 min	29.4 sec	2.9 sec	1.5 sec
30-Minute Video	11 min 30 sec	2 min 54 sec	17.2 sec	8.6 sec
100 GB Backup File	9 hrs 30 min	2 hrs 24 min	14 min 18 sec	7 min 12 sec
Download	25 Mbps	100 Mbps	1 Gigabit	2 Gigabit
100 MB Presentation	33.6 sec	8.4 sec	0.8 sec	0.4 sec
100 Photos	2 min	29.4 sec	2.9 sec	1.5 sec
2-Hour HD Movie	34 min 24 sec	8 min 36 sec	51.5 sec	25.8 sec
50 GB Game	4 hrs 48 min	1 hr 12 min	7 min 12 sec	3 min 36 sec





Conexon Connect Service

- Committed to affordable monthly pricing

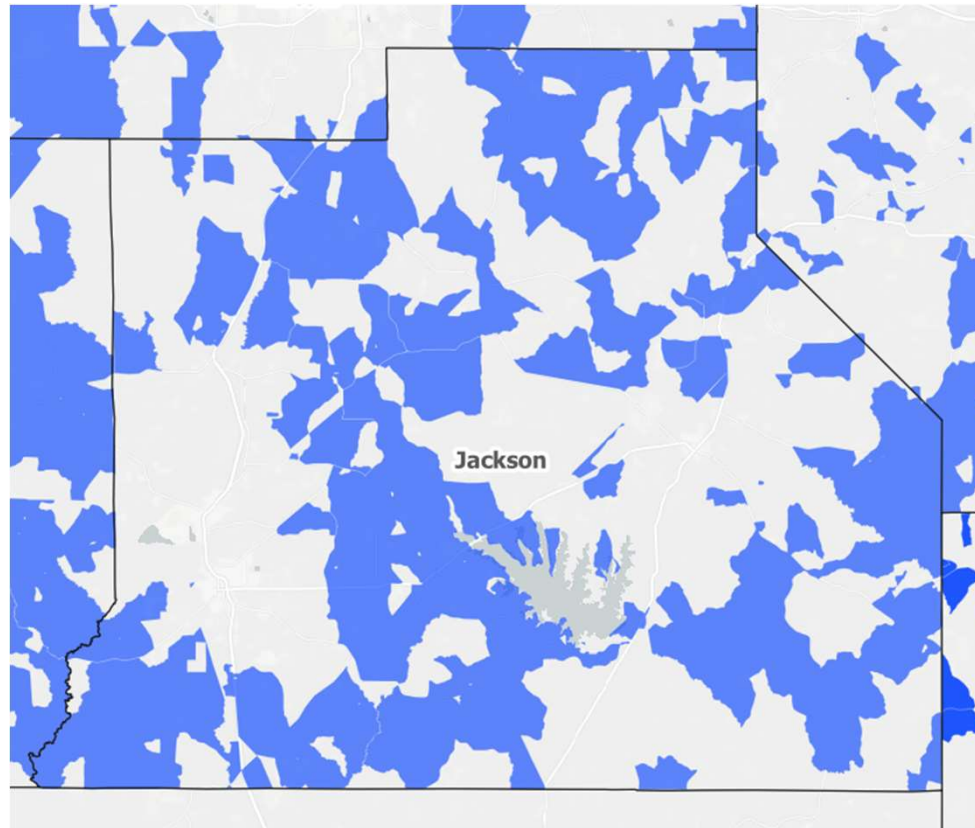
Residential Service Options	
Connect Ultimate* 2 Gigabit Internet \$99.95	Connect Premier 1 Gigabit Internet \$79.95
Connect Basic 100 Mbps Internet \$49.95	HD-Quality Phone \$29.95 <i>plus applicable local taxes & fees</i>

RDOF Winnings in Jackson Parish

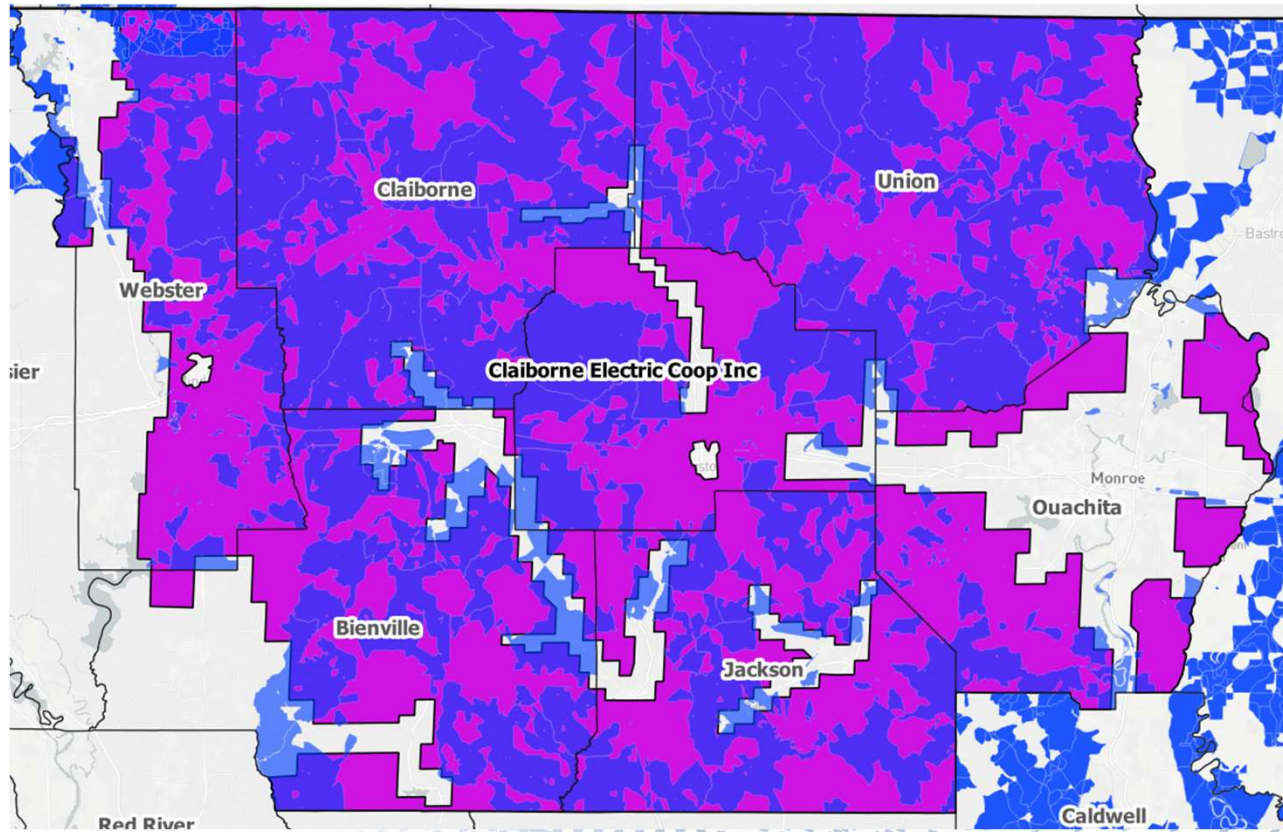


County	Bidder	Locations	Assigned Support (10 years)
Jackson, LA	Rural Electric Cooperative Consortium	2,476	\$6,499,632
Jackson, LA	Space Exploration Technologies Corp.	305	\$177,361
Jackson, LA Total		2,781	\$6,676,993

RDOF Winnings in Jackson Parish



RDOF Winnings



Construction Process



- 1. Make Ready Engineering** – Contractors come out and look at the poles and determine what needs to be done to the electric system to prepare for the fiber.
- 2. Make Ready Construction** – Contractors go out and may change poles and rearrange power, so we have room to place the fiber on the poles that's needed to prepare for the fiber installation.
- 3. Construction** – Fiber is installed on the poles or underground.
- 4. Splicing** – Fiber strands are spliced, and light turned on to prepare for drops and installation.
- 5. Drops** – Fiber strands are run (or dropped) from main line fiber closer to home or business.
- 6. Installs** – Schedule to install into the home or business for active broadband service.



Thank You

